

RESELLER FACT SHEET

Why We're Smart

Mercury Payment Systems is smart about reseller partnerships. We know how important resellers are to the payment processing business: Mercury was the first company to offer revenue-sharing partnerships. Today, we continue to innovate with new services, such as free gift card transactions, to keep our offering competitive. We treat each reseller individually, tailoring our benefits for specific needs. Our reseller partnerships are the heart of our business.

What We Offer You

Broad POS System Support: Our payment processing service is integrated with hundreds of POS systems, so you can sell the right system and Mercury to your customers.

Fast, Easy Enrollment and Start Up: Mercury enables your customers to process payments within 24 to 48 hours (in most cases) of completing their application.

Professional, Reliable 24/7 Support: When you recommend Mercury to your customers, you're recommending solid, smart support that you and your customers can rely on.

Revenue Sharing: We offer our developers a unique revenue sharing program.

Services that Sell: Mercury's service includes features and benefits that merchants want and need, such as gift card processing and live support, at no additional cost.

Online Reporting You Can Use: Keep track of your commissions, referrals and sales leads, and access marketing materials on MercuryView™, our web portal for dealer partners.

MercuryAlerts™ Emails: Receive prompt notification of merchant processing issues with Mercury's proactive partnership tool.

Co-Marketing and Promotions: We run promotional and co-marketing campaigns with our dealers to help you sell our service and your products.

RESELLERS

Direct interface. Direct support. We take 100 percent responsibility for our technology. We deliver free, direct customer and technical support to our merchants and POS reseller partners, 24/7. We're here to answer calls around the clock, including weekends and holidays.

Working With Mercury

1. Contact us when you have a merchant that's ready for payment processing and we'll get an application going right away. We have online forms for your referrals, and sales executives ready to take your call.
2. We'll call your referral right away to complete their application.
3. At any point, you can monitor your referrals 'boarding' process through our MercuryView web portal.
4. Once your merchant referral is up and running, usually within 24 to 48 hours, you can activate MercuryAlerts to notify you if anything ever goes wrong with their account.

Why Partner With Us

We are the original innovators in integrated payment processing and revenue sharing programs. We continue to lead the market with progressive offerings for merchants and partnerships with dealers. Our payment processing products and services are tailored to small and medium-sized businesses, including restaurants, beverage retailers, convenience stores and more. Partner with us to provide payment processing that meets your customers' everyday transaction needs.



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